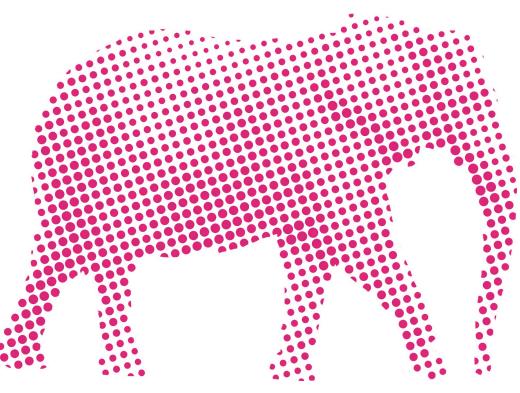


The Service Catalogue.

Multiple Uses...Multiple Pitfalls... Easy Solutions!

Peter Hubbard

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Introduction – Peter Hubbard

- **Principal ITSM Consultant**
- Worked in ITSM for almost 20 years
- Regular speaker at industry events
- Worked in all sorts of organisations, large and small
- Once pelted a co-worker with plastic balls in the name of Release Management













City of London



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Nestle

















Common Service Level Assumptions



- Who do you support? ... Everyone!
- When do you provide support? ... Always!
- How do you provide support? ... The customer's way!
- What do you support? ... Everything!

Until you have a Service Catalogue your not doing Service Management. Just a bunch of processes that might help, as and when, your prepared to share with the business what services your actually trying to manage!

Service Catalogue – Key Truths



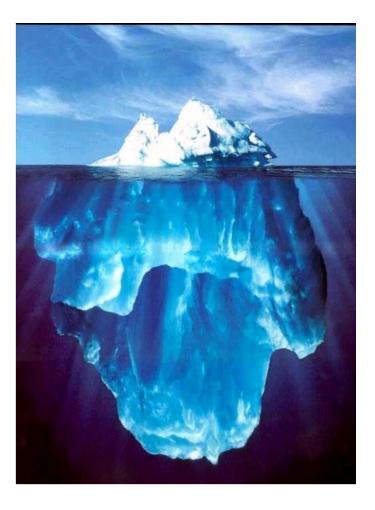
- A service catalogue is simply a way to show relevant information to relevant people.
- (The key is to work out what's relevant)
- To make sure that a Service Catalogue project actually delivers something of value the KISS principle is key
 - Keep
 - It
 - Simple
 - **S**tupid!
- The Service Catalogue is a summary of relevant information. Not the detailed repository. (Although it can link to it)



Service Catalogue – Key Truths



• A service catalogue does not **DO** anything!



A service catalogue provides a simple way to understand and view what **OTHER PEOPLE** are doing.

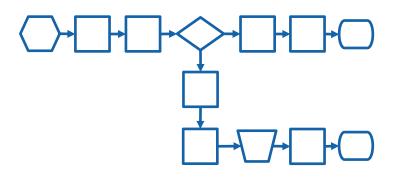
The more information you want contained, the more uses you want it to be put to, the more work required behind the scenes

Service Request vs Service Catalogue

- To provide a channel for users to request and receive standard services for which a predefined approval and qualification process exists
- Support tools can then be used to manage the required process. This will ensure that 'standard' requests are handled in a pre-defined path and within pre-defined timescales
- Make sure that each request does not have to 'reinvent the wheel!'

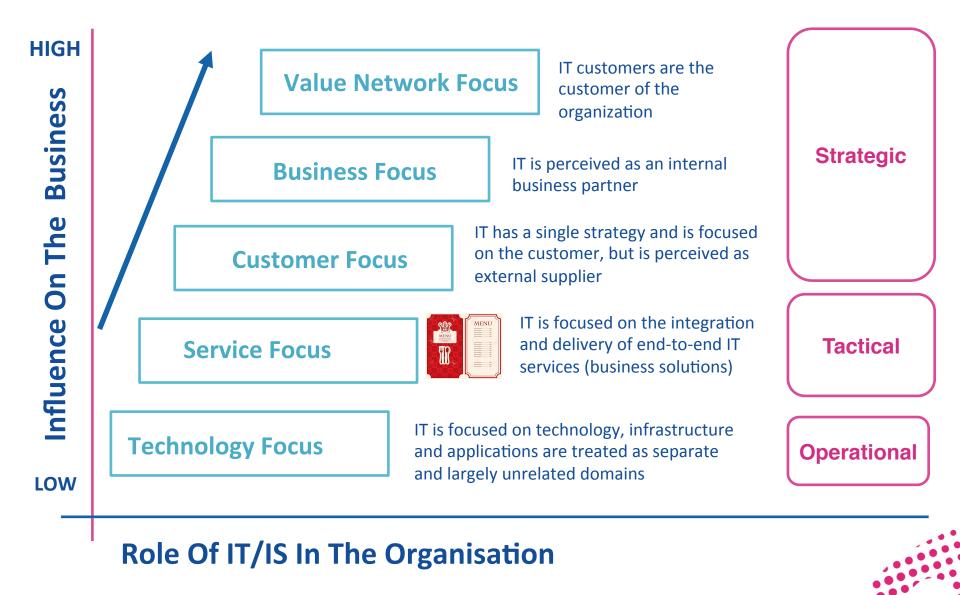






The Changing Roles for IT





Maturity Level Mapping



	Service Strategy	
5) Value Chain Focused	Service Portfolio Mgmt.	
4) Business Partner Focused	Financial Mgmt (costing and charging) IT Service Continuity Mgmt. (Integrated with Bus Cont) Demand Mgmt. Transition Planning and Support	
3) Business Customer Focused	Service Catalog Mgmt. (business customer focused) Service Portfolio Mgmt. (CSI Focused) Financial Mgmt. (service based costing) SLM (Business Relationship Mgmt.) Capacity & Availability Mgmt. Enterprise IT Supplier Mgmt. Knowledge Mgmt.	e Improvemen
2) Service Focused	Service Catalog Mgmt. (IT & user focused) Service Portfolio Mgmt. (Project Focused) Service Level Mgmt. (ola / sla) Release & Deployment Mgmt. (SVT & Evaluation) Service Asset & Configuration Mgmt. Problem Mgmt. (Proactive) Information Security Mgmt. Request Fulfillment / Event Mgmt. IT Service Continuity Mgmt. (IT focused)	Continual Service Improvement
1) Technology Focused	Change Mgmt Problem Mgmt. (RCA – Reactive) Incident Mgmt. Service Desk Access Mgmt Logical and Physical Device Security Capacity, Availability, Event (component / domain)	

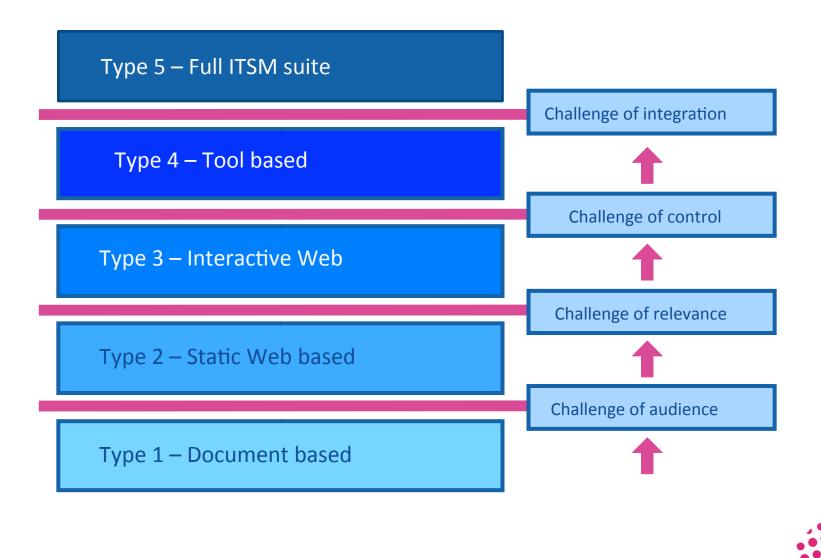


A Catalogue is a Catalogue right?

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Types of Service Catalogue





Service Catalogue 1.1

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Type 1 – Document Based

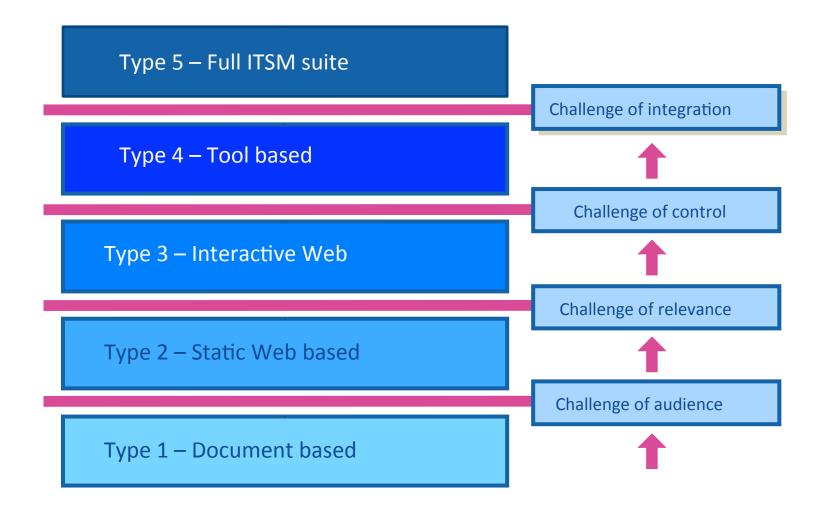


Service Name:	ARC Management Reporting
Period covered / Peak vs Normal	Normal 15 th Jan – 15 th October 2009
Service Description:	 This is the production and distribution via email to regional managers, heads of department and directors of daily standard management reports covering Store operational detail Store profit & loss Logistics summary Financial performance These standard reports and additional optional reports in the same areas are also available online to authorised users.
Service Hours:	Reports are available for distribution and viewing by 06:30 UK time each day Monday to Saturday. Reports are available for distribution and viewing by 14:30 UK time on Sunday Exclusion: Reports are produced by 17:30 on Sundays on scheduled maintenance weekends
Supported Hours:	Support is available for this service from 08:00 to 18:00 UK time Monday to Friday Excluding: All UK bank holidays
Support Contact Details:	Service Desk can be reached on Ext: 4600
Service Request:	 Ad hoc non standard reports can be requested Changes to distribution groups Changes to standard reports
Customer Responsibilities	Users contacting the Service Desk about this service should be prepared to provide: Their name Their contact information Their department Their location Full details of any issue / request
IT Service Owner	



Types of Service Catalogue





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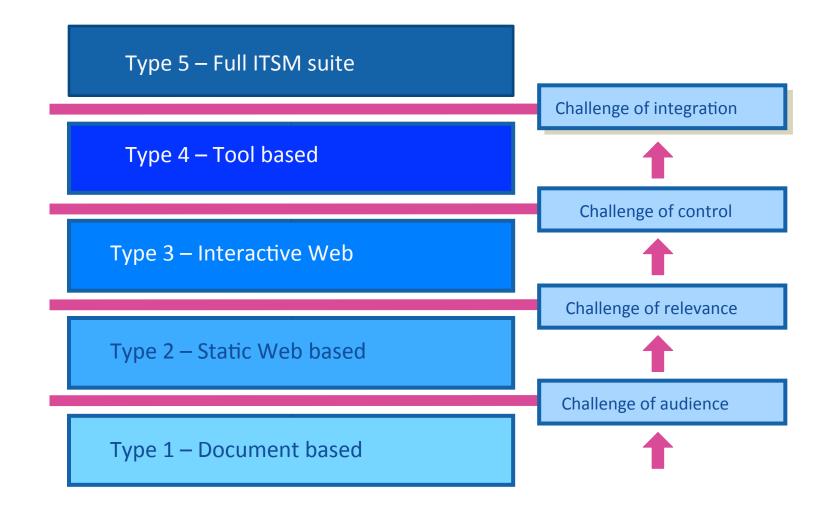
Type 2 – Static web based



Categories Alphabetical Listing				
Project Management				
Service Description:				
Using a standard methodology, this service defin involving multiple departments.	nes, schedules and manages	s projects for large, complex efforts		
This service might also assist in providing advice as they relate to the Project Management Body o		best practices of project management		
Efforts must be fully funded and have departme	ntal resources made availab	le to them.		
Eligibility:				
University departments and programs are eligib	le for this service			
To request service: Email a completed request-for-service form.	Office of the Chie	f Information Officer		
For problems or issues contact: For problems of availability, monitoring or main	Home	OCIO Service Catalog		
	Help & Support	View by Category View Alphabetically	bhabetically View by Affiliation Search Print Page	
	eapport	+ Account & ID Management Services	+ Media Services	
	Services	Account and Identity Management Web Single Sign On	Media Production Online Media Delivery Streaming Music (Campus Buildings)	
	IT Security	+ Application Services	+ Messaging & Collaboration Services	
	Policies & Standards	Data Warehouse Financial Applications Human Resource Applications Operatio		
	Software	Data Store Student Information Applications Time and Attendance (Workforce)	+ Network Services Networking (Wired, Wireless, Remote Access, Consulting)	
L	ol carning		<u></u>	

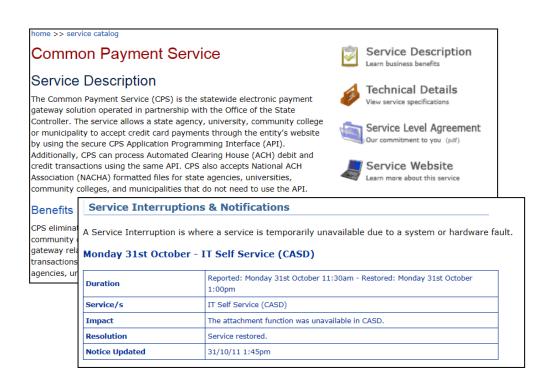
Types of Service Catalogue





Type 3 – Interactive Web

- Living Information held in online pages acting as a front end portal to other areas.
- Easy to upgrade type 2 to type 3
- Basic interactions supported.
- Information distribution point.
- Tends to require manual underpinning processes to support

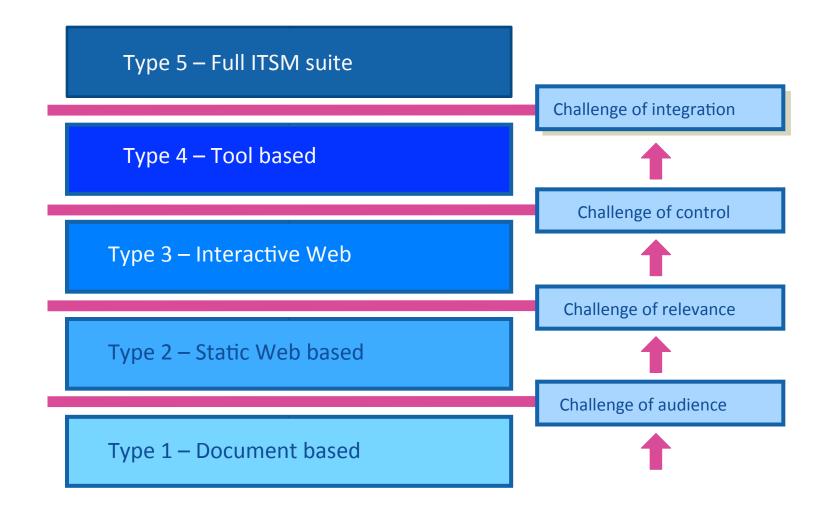




- Assumes that other processes are providing the feed points
- Becomes the front face of IT
- Can 'short stop' calls to the service desk asking about service status
- Professional level design recommended, involve marketing dept if possible
- Living Information held in online pages acting as a front end portal to other areas.
- Easy to upgrade type 2 to type 3
- Basic interactions supported.
- Information distribution point.
- Tends to require manual underpinning processes to support

Types of Service Catalogue





Types of Service Catalogue



- Level 4 Tool based
- Living Information held in specialist tool available to all.
- Acts as an integrator for other support based process areas.
- Interface for business into request fulfilment (Amazon.com)
- Supports self service abilities

• Level 5 – ITSM Suite

Senior Executive tool. Linking Services to business objectives and gives ability to ask 'What if?' questions

Warning! These levels require significant costs and resources to design, implement and maintain. It acts as the front end for all other process areas.





1) Why does the organisation want a Catalogue?

2) Who is the target audience for the Catalogue?

3) What are they going to use the Catalogue for?

Service Catalogue 1.1

Why?: Organisation Drivers



- Ensure IT's strategy, processes, services and systems is aligned with the Organisation's strategy, processes, services and products
- Legislation and Regulatory requirements
- Ability to account for and reduce cost while maintaining service levels required by the organisation
- Managing business risk through IT Governance principles supporting Enterprise Governance



Business Services Catalogue



Market Services & Set Expectations

- Publishing with Professional marketing look and feel
- Identify, inventory and componentise the services IT provides to the business
 - Enable re-usability, decomposition for reusability
- Articulate the cost drivers of the service portfolio in business terms
 - Cost per Invoice
 - Per employee

Align Services with Business Priorities

- Analysis of existing portfolio
- Optimisation
- Demonstrate how each IT service offering supports key business drivers
 - Tie service definitions to business process, benchmarks, and KPI
- Provide lenses or views that answer questions the business will ask
 - I need to reduce cost 10%, I'm willing to accept reduced service levels but not more risk

Why?: IT Drivers



- Comprehensive view of all services provided by IT
- Accountability for technology solution delivery, availability and support to meet customer requirements
- Cost management of IT services
- Integration and automation of other processes



SLM Or IT Catalogue: Control



- Create Service Level
 Agreements
- Forecast, Monitor and Adjust Demand
- Manage Budgets, Cost Allocations and Suppliers
 - Find \$10M
- Support Views and Actions of Key Roles
 - Relationship Manager, Service Owner, Financial Manager, Customer

- Integrate with the request Catalogue for one integrated service model
- Supports
 - Estimates, Quotes, What if, Comparison



Why?: Customer Drivers



- Demonstration of cost benefits and value of in-house IT services
- Adoption of standards and controls to ensure a stable, reliable and flexible technology infrastructure
- Automation of IT product and service provisioning
- Understanding of the cost of IT services



End User / Service Request Catalogue



- Self Service
 - Entitlement-based view
 - Browse, search, order services
 - Check real-time status online
 - Order-on-behalf, email approvals
- One Point of Contact
 - Service requests, requests for change, incidents, information requests IT and beyond IT
 - Application enhancements, project requests, non-standard services, business services
- Pre-defined Content
- Componentisation and reusability
- **Provisioning Connection**
 - Servers
 - Desktop
 - Access





1) Why does the organisation want a Catalogue?

2) Who is the target audience for the Catalogue?

3) What are they going to use the Catalogue for?

Service Catalogue 1.1

Who?: Sample Service Catalogue Views







Multiple Views



IT at UNSW Service Catalogue

IT at UNSW is responsible for the provision and management of University-wide strategic information and communication technology services. The IT at UNSW Service Catalogue provides an overview of our primary service offerings by describing each service, its inclusions, availability and levels of support.

> View the Entire Service Catalogue

To initiate any of the services listed in the Service Catalogue, your first point of contact is the IT Service Centre.

Click on the links below to view these commonly used services.

For Students & Alumni

- Student & Alumni email zMail
- IT Procurement (Software and Hardware)
- IT Policies and Guidelines
- Service Centre
- Wireless Networking (UniWide)
- > Usernames and Passwords
- Managed Print Service

For Staff

- Email (Exchange)
- Enterprise Applications
- > Desktop Services
- Forms
- IT Procurement
- IT Policies/IT Security
- Mobility Devices
- > Network Services

Who?: Views Into The Service Catalogue



Business Customer

- What services am I using?
- What levels am I receiving?
- What is my IT spend?
- What does IT actually do for me?

Service Level Manager / IT View

- What services do I offer?
- What levels are available?
- What are my key metrics?
- When are important times for the business?
- What does 'normal service' look like?



End User

- What can I buy?
- What does this include?
- When will I get it?
- Can I work this weekend?
- What major issues are occurring?

Three Critical Questions



1) Why does the organisation want a Catalogue?

2) Who is the target audience for the Catalogue?

3) What are they going to use the Catalogue for?

IT Service Catalogue

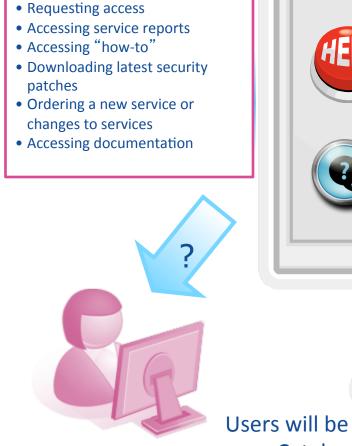


Service Catalogue Supported services Pricing and chargeback Ordering and request procedures Service-level agreements, metrics	Service Catalogue Informs Internal Clients of:	 Service options at various price points What to expect in terms of service performance How to request a service How to escalate satisfaction issues How long a service will be supported
 and reporting Service and support Escalations and exception handling process 	Service Catalogue Enables IT Management to:	 Manage versions and infrastructure standards Articulate price Control service request points of entry Manage demand and resources more effectively Connect service requests to back- office fulfillment processes

Request Fulfillment View

Based on the user's profile







- Asking for assistance
- Ordering software
- Requesting password reset
- Accessing service reports
- Accessing "how-to"
- Downloading latest security patches
- Ordering a new or changes to services
- Accessing documentation



Users will be able to access certain components of the Catalogue relevant to their function or role.

Business Manager

End user

Service Catalogue 1.1

Asking for assistanceOrdering software

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Information Distribution Point



		Service status		
status				
status: cable customers	We aim at keeping our customers informed of any performance issues that may be the services we offer.			
	Service	Status	Last Updated	
or outages & scheduled maintenance that your service click here.	24seven Dial-up	\bigcirc	N/A	
	PAYG Dial-up	\bigcirc	N/A	
status: National customers	Broadband (ADSL)	\bigcirc	N/A	
or outages & scheduled maintenance that your service click here.	Email	0	N/A	
	Webmail	\bigcirc	N/A	
	Personal Homepages	\bigcirc	N/A	
	Telephony	0	N/A	
	status: cable customers or outages & scheduled maintenance that your service click here. status: National customers	statusWe aim at keeping our customers in the services we offer. Serviceor outages & scheduled maintenance that our service click here.24seven Dial-upstatus: National customersPAYG Dial-upbr outages & scheduled maintenance that our service click here.Broadband (ADSL)br outages & scheduled maintenance that our service click here.EmailProvide Service click here.Personal Homepages	status status: cable customers vor outages & scheduled maintenance that our service click here. status: National customers br outages & scheduled maintenance that our service click here. vor outages & scheduled maintenance that our service click here. vor outages & scheduled maintenance that our service click here. vor outages & scheduled maintenance that our service click here. vor outages & scheduled maintenance that our service click here. vor outages & scheduled maintenance that our service click here. vor outages & scheduled maintenance that our service click here. vor outages & scheduled maintenance that our service click here. vebmail vebmail	

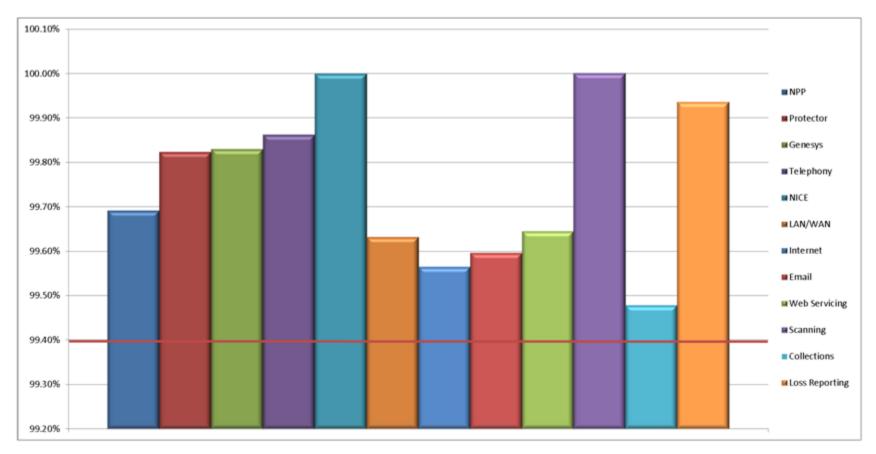


С

Service Reporting



Core Service Availability 2011 to Date



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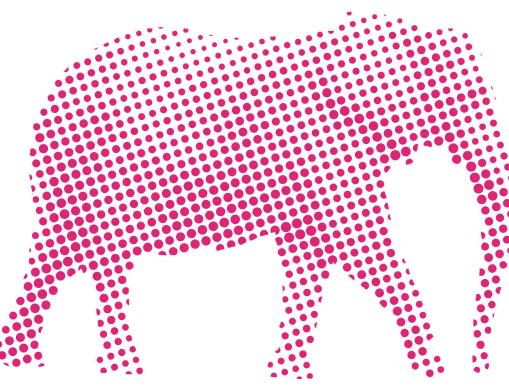
FAQ Point



IT Service Desk	Factsheet 05	
05 Your Blackberry		
Information for all staff The purpose of this guide is to provide an out	ine of acceptable use and best practice in relation to your BlackBerry	
Acceptable Use	Unacceptable Use	
Accessing Contacts	 Transmitting obscene, profane or offensive messages Transmitting messages that violate CPP policies or create an intimidating or bostile work environment 	
	Questions often asked about our market leading Card Protection	
	If you've got a question that we haven't answered, please give us a call on 0844 848 1517. ‡	
		Open all
	What does Card Protection cover me for?	<u>Open</u>
	Why should I register my cards after I take out CPP Card Protection?	Open 🏼
	• What are the benefits of paying by Direct Debit?	Open 🌢
	• What if I'm abroad and my handbag and/or wallet go missing?	Open 🔸
	O How easy is it to make a claim?	<u>Open</u>
L		



Service Catalogue Final Thoughts



Service Catalogue Value: No Use, No Value *it*SN



- Measure and reward Service Catalogue use
- Discourage Service Catalogue by-pass
- Most important for the Service Catalogue owner/manager:
 - The Service Catalogue must be <u>the most credible source of service</u> <u>information</u>. Any errors found by users or testing must be corrected quickly
 - The Service Catalogue must present what Customers and Users need and in their terminology
 - The Service Catalogue must be simple and easy to use
 - The Service Catalogue must include the most sought after information

Approach to Catalogue Creation



- Planning & Scope
 - Why do you want a Catalogue?
 - Who will use it?
 - What will they use it for?
- Design Activities
 - Agree list of services to be included in 1st wave
 - Create service template to capture relevant information
- Build Activities
 - Populate service template for each service
 - Utilise gathered information to create Service Catalogue in chosen medium / tool.
 - Ensure Catalogue is kept up to date and accurate.



Questions?



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Service Catalogue 1.1

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